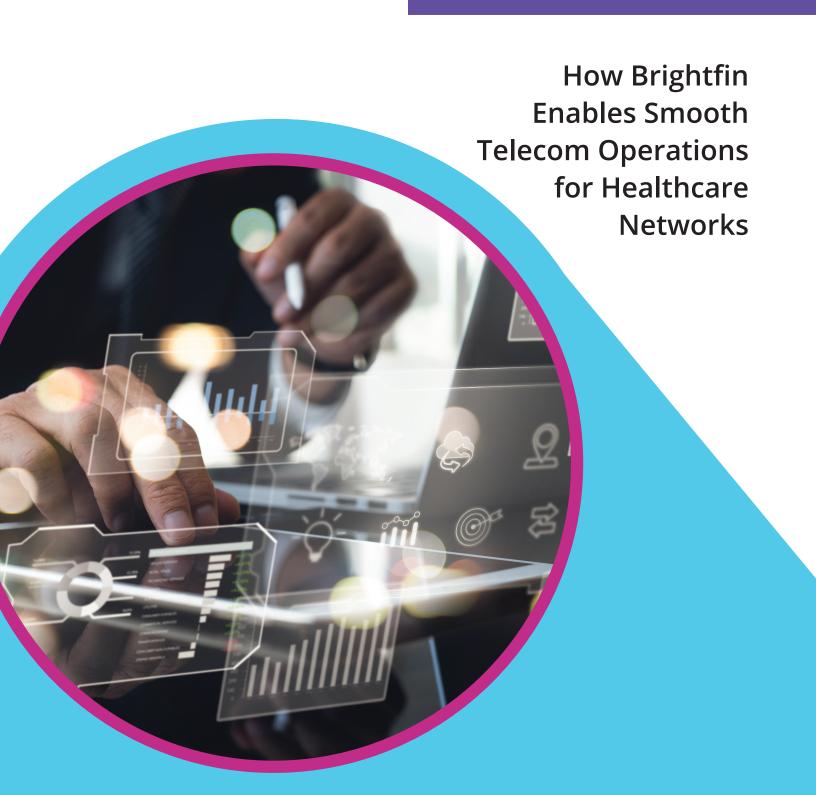
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CASE STUDY



1. Disconnecting Legacy Services with Confidence

Challenge

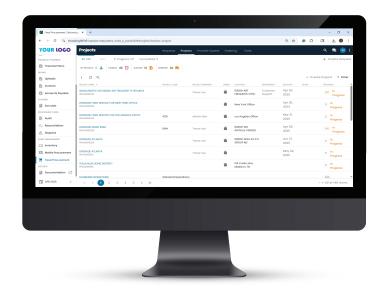
An enterprise healthcare organization had active services with a telecom carrier that needed to be taken offline. However, they lacked clarity on the disconnection process and had no structured way to track or validate service termination.

Actions Taken

- Brightfin submitted the disconnect request on the client's behalf through our platform, giving the team full visibility into each stage of the process.
- We identified the proper method of disconnection, submitted the request, and handled all communication with the carrier.
- Our team persisted through multiple follow-ups until the disconnect ticket was verified, including the termination date and any applicable fees.

Results

- Within three weeks, services were successfully removed from invoices, and any disconnect charges were properly credited.
- Circuit inventory was updated with real-time status, and disconnect records were synced across related data.
- The organization has now standardized disconnect requests through Brightfin for greater control and visibility.



p. 2

2. Eliminating Spreadsheet Chaos in Telecom Workflows

Challenge

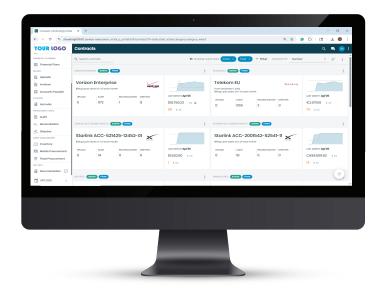
A multinational conglomerate was manually tracking disconnects via shared spreadsheets, leading to frequent email threads, limited visibility, and outdated or missed steps in the process.

Actions Taken

- Brightfin collaborated with the customer to document a standardized disconnect process—including service-level timelines and tracking milestones.
- Existing spreadsheet entries were converted into individual incident tickets in our platform to enable better reporting and faster resolution.
- New requests were submitted directly through Brightfin, enabling automated status updates and centralized oversight.

Results

- Manual communication was dramatically reduced, along with missed milestones like return equipment tracking or disconnect confirmations.
- The team gained a reliable, repeatable process for managing orders end-to-end.
- Disconnect operations became faster, more consistent, and easier to audit.



p. 3

3. Optimizing Services Hidden in **Contract Complexity**

Challenge

One organization had favorable telecom contracts in place—but lacked clarity on how to apply them effectively across their network footprint. As a result, sites were operating with outdated or suboptimal bandwidth levels.

Actions Taken

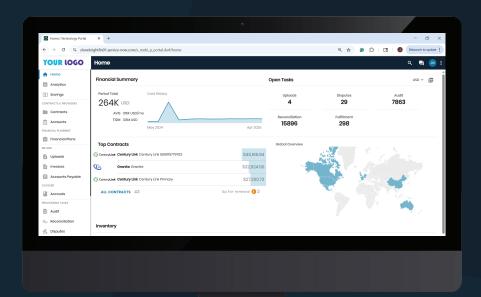
- Brightfin reviewed their telecom contracts and cross-referenced them against actual network utilization and invoiced charges.
- We analyzed bandwidth levels and contract structures at key locations and recommended specific optimizations aligned with available terms.

Results

- The organization significantly improved bandwidth at a critical site—doubling or even tripling capacity.
- Thanks to the way the contract was structured, these upgrades came with significant monthly savings.
- Brightfin's audit not only improved performance but ensured the organization was maximizing contract value without overspending.



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simplify device procurement &

optimize HAM, SAM, and ITAM



natively built on ServiceNow

Mobility Services

- + Invoice processing, reporting & analytics
- + Mobile device inventory management
- + Audit & optimization w/ dispute management
- + Bill pay
- + Help desk
- + Procurement
- + UEM admin & asset synchronization
- + Lifecycle management
 - » Staging & kitting
 - » Seed stock management
 - » Reverse logistics

Telecom **Expense Management**

- + Invoice processing, reporting & analytics
- + Fixed inventory management
- + Audit & optimization w/ dispute management
- + Bill pay
- + Help desk
- + Procurement
- + Contract management & negotiations
- + Benchmarking

Cloud **Expense Management**

- + Invoice processing, reporting & analytics
- + Inventory management
- + Audit and dispute console
- + Bill pay
- + Help desk
- + Kubernetes integration